



**P&K**  
research

**Client Services  
Team Development**

Client Services Learning Site: <https://www.corplearning.com/pk-client-services-team/>

Welcome to your third monthly coaching pulse! Today we will review our start, stop and continue choices:

### **Continue, Stop Start**

#### Continue

1. Ask labs for input
2. Willing to extend a helping hand
3. Proactive
4. Change, grow and improve

#### Stop

1. Ineffective communication, practices, habits
2. Gatekeeping/negative constructive feedback
3. Work that isn't value-added/business building

#### Start

1. Being a better teammate
2. Develop culture of empowerment
3. Outline specific career paths
4. Modernize systems

**Group Discussion Question:** How are we doing with the 4 actions under "continue"? How are we doing with the 3 actions under "stop"? How are we doing with the 4 actions under "start"?

- What have we done well?
- What can we improve?